

April 28, 2007



Dear Valued AlphaServer Customer,

April 27, 2007 marked another milestone in the history of the AlphaServer product line - the last sale date for *new* AlphaServer systems. As a valued customer of HP's AlphaServer products, I want to thank you for the opportunity to provide you with superior Alpha products and services over the many years, and to reassure you that HP plans to continue meeting your future Alpha needs worldwide.

Since the introduction of award-winning AlphaServer systems in 1992, we have delivered the very best technology, solutions, service and support in the industry. Although the last sale date for new Alpha systems has passed, Alpha upgrades, add-ons and options (i.e. the addition of SMP, memory, I/O, storage options, and the expansion of installed systems) may still be ordered until **April 25, 2008**, with delivery scheduled by **July 25, 2008**. Please visit <http://h18002.www1.hp.com/alphaserver/index.html>.

HP Services will provide support for currently shipping AlphaServer systems (GS1280, ES80, ES47, ES45, DS25, and DS15A) at least through 2012. Operating system releases for HP OpenVMS and Tru64 UNIX will continue shipping past the AlphaServer systems last order date, meeting our roadmap commitments for new releases and support. I encourage you to discuss your Alpha needs with your HP account team, HP's dedicated team of Alpha experts, or your HP authorized provider.

Protecting the Investment of our AlphaServer Customers Alpha customers have depended on solid performance and reliability, backed by industry leading support from HP Services. Today, customers are looking increasingly toward industry standard servers to protect their long-term IT investments. HP Integrity servers offer leading price/performance along with HP's world-class management and virtualization software to optimize server utilization and reduce IT operations costs. Extensive toolkits are available to help you transition to HP Integrity servers in the timeframe that best meets your business needs. Please visit www.hp.com/go/evolution.

Alternatively, after April 27, 2007 (when general availability for *new* Alpha systems ends), your needs for additional AlphaServer systems, options and upgrades, may be met as follows:

- In Europe and Asia Pacific/Japan, the **HP Renew Program** supplies factory-refurbished systems and options for many years after new systems cease to be manufactured, offering fully warranted products directly from HP. For more information about the HP Renew Program, including contacts in your area, please visit www.hp.com/products/hprenew.
- In the Americas, **Technology Value Solutions (TVS)** is the lifecycle asset management arm of HP Financial Services (HPFS). TVS supplies certified, "pre-owned" HP systems for many years past manufacturing life. TVS "pre-owned" products can help you achieve a cost-effective way to maintain your legacy IT hardware infrastructure while staying within your budget. For more information about TVS, including contacts in your area, please visit <http://www.hp.com/hpfinancialservices/preowned>.

Once again, thank you for your Alpha business over the years. Rest assured that your HP account team or HP business partner is ready to assist in planning all your future needs for HP products and services.

Sincerely,

A handwritten signature in black ink, appearing to read 'Ann L. McQuaid'.

Ann McQuaid
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